

Dear <agent's name>,

I'm considering selling my home at <location>and you came recommended to me by <referral's name>.  
{Alternatively, you could say: "I found you online and your reviews are impressive."}

I'm in the process of interviewing real estate agents and would love to see your answers to the questions below.

1. How many transactions did you do last year and how many so far this year?
2. What percentage of your business is referral or repeat business?
3. Do you have a team or are you a solo agent?
4. What is your commission?
5. What is your list-to-sales price ratio and how does that compare to the local market?
6. Can you send me three or four references for me to call?
7. My address is <street address>. How much do think you would sell my home for?

Thanks for taking the time to answer these questions. I'll compile all the responses I receive and be in touch should I wish to do an in-person interview.